

Analyst Model Toolkit

Why the InfoTech Analyst Model Toolkit

Much of the information that goes into a research document comes from a research analyst's model. Our *Analyst Model Toolkit* is the most effective and reliable means of transferring information between the analyst model and the research document. When a research analyst looks to understand a company's current value and project its future value, that analyst does the bulk of work using a financial model – usually an Excel workbook comprising numerous interdependent worksheets. The information in the model is important to the investor; the easier and less error-prone the method for getting information from the financial model to the research document, the better.

The Analyst Model Toolkit Features

- Administrator console for adding and removing available database fields for analyst mapping
- Easy-to-use configuration wizards for linking model content to database fields and tables
- Map once, update many orientation supports the full feature set available to spreadsheet users
- Integration of analyst models with research department earnings and other departmental or corporate databases
- Assign primary data source as originating from the author model or outside data providers
- Security layers that control the extent that an analyst has rights to update and access back-end databases

Benefits of the Analyst Model Toolkit

The *Analyst Model Toolkit* is an easy-to-deploy and easy-to-manage solution that connects models on the analyst desktop to the corporate database infrastructure for immediate availability of information originating from financial models. Just a few of the benefits of this sophisticated toolkit include:

- Fully web-aware with seamless integration between financial models and back-end databases
- Eliminates data entry errors encountered when direct one between the model and database
- Supports and maintains historical reference between supports repetitive data modifications for work in
- Provides analyst the ability to manage and move process and on to client distribution more quickly and

Year	Rev	EPS	Gross Margin	Oper Income	Oper Margin	Pretax Income	Pretax Margin	Tax Rate	Net Income	Net Margin	EBITDA	Yr-Yr EPS Chg	Avg. Shares
1998	202,821	0.99	37.8%	32,943	16.2%								
2000	218,475	0.98	28.3%	18,930	8.6%								
2003	315,761	0.90	27.0%	26,458	8.4%								
2005	396,663	0.98	21.0%	3,400	1.1%								
2006 E	388,303	0.86	27.0%	27,299	7.0%								
2007 E	470,000	1.05	26.0%	34,627	7.4%								
2004-1Q	67,598	0.30	34.6%	9,781	14.4%								
2Q	58,569	0.05	22.7%	(2,327)	(4.0)%								
3Q	59,080	0.11	27.0%	3,100	5.4%								
4Q	73,128	0.23	28.0%	6,278	8.6%								
2005-1Q	64,764	0.20	29.0%	6,039	9.3%								
2Q	74,594	0.22	26.3%	6,053	8.1%								
3Q	79,559	0.19	25.4%	5,555	7.0%								
4Q	96,844	0.29	27.6%	8,811	9.1%								
2006-1Q	70,474	0.15	20.9%	(5,196)	(7.4)%								
2Q	72,146	0.05	20.7%	(1,645)	(2.3)%								
3Q	75,308	0.08	20.8%	419	0.6%								
4Q	88,535	0.10	22.4%	3,022	3.4%								
2007-1Q	86,450	0.17	24.2%	3,815	4.2%								
2Q	93,352	0.21	28.3%	6,483	6.9%								
3Q	97,000	0.22	27.8%	7,033	7.3%								
4Q	111,000	0.30	22.5%	10,160	9.1%								